Using Company Surge[®] Intent data with Seamless.AI

What does Seamless.AI do?

Seamless.AI is the first and only real-time search engine for B2B sales data. We use AI combined with our world-class data engine to ensure you're getting the most accurate emails, mobile numbers, and sales insights possible for any contact or account you need to sell to. Features include: contact/account search, job changes, data enrichment, and buyer Intent.

How does Seamless.Al use Intent data?



Turn hot leads into loyal customers - Say goodbye to cold calls and wasted efforts on prospects that just aren't interested. Instead focus on ready-to-buy prospects and accelerate your sales process to close deals faster than ever.



Improve sales efficiency - Effortlessly connect with ready-to-buy clients before competitors with targeted and verified emails and cell phone numbers in a matter of just a few clicks.



Sell insanely fast - Speed up sales cycles and close accounts FAST by using comprehensive insights and the actionable data you need on active buyers.

What are the benefits of this integration?

- **Reach buyers at the right time** and engage with companies that are actively in-market and researching your solution.
- **Close more deals, faster** by prioritizing leads that show buying signals, helping you focus on prospects most likely to convert in shorter sales cycles.
- **Personalize outreach at scale** by crafting more relevant emails, calls, and campaigns driving better response rates and pipeline growth.

For more information, please visit <u>bombora.com</u> or <u>seamless.ai/products/buyer-intent-data</u>

Seamless.Al

